



careers@ndieurope.com

Be Different. Be Better.

Inside Sales Representative (w/m/d)



Professionelles Onboarding



Gute Work-Life-Balance



Mobiles Arbeiten

FRAGEN?

07732 82 34 - 144

www.ndieurope.com



Innovation in therapy and diagnosis - that is what we are committed to.

INSIDE

Leading medical technology companies worldwide rely on our 3D tracking technology – we have been the global market leader in this field for over 20 years. Our expertise as an innovative high-tech company for the realization of modern, digital solutions in medical application fields is a central component of our success.

People work for NDI at four locations worldwide. The cultural diversity in our globally active company and the demands of the high-tech medical industry make for a stimulating work environment. The knowledge, enthusiasm and experience of our employees are essential to our success. And everyone knows everyone by name – including our colleagues in Canada, the USA and Hong Kong. We trust each other, are honest with each other and can celebrate with each other. And we do it across hierarchies – that's what makes work fun!

Do you enjoy active customer communication, think in a service-oriented way and at the same time have a hand for sales processes? Then we look forward to receiving your application! Your tasks:

TASKS

- Active customer support for hospitals in Germany and Switzerland and telephone sales of our sterile products; conducting price discussions with purchasing departments
- Development and support of the dealer network in Europe for our sterile products
- Processing and handling orders from preparing quotations to order confirmations, invoices, credit notes and complaints
- Coordination with internal departments such as logistics, purchasing and production to ensure on-time delivery
- Maintenance and management of customer and order data in the ERP and CRM system

PROFILE

- Completed commercial vocational training or comparable qualification
- Several years of experience in internal sales or inside sales - ideally in a medical or technical environment
- Experience in working with ERP and CRM systems
- Very good language skills in German and English
- Strong customer orientation, strong communication and negotiation skills
- Structured and independent way of working as well as organizational talent and ability to work in a team