



careers@ndieurope.com

Be Different. Be Better.

# Business Development Manager

(f/m/d)



Professional Onboarding



Good Work-Life-Balance



Mobile Office

## QUESTIONS?

07732 82 34 - 144

www.ndieurope.com



### Innovations in medical surgery and therapy - this is what we are committed to.

Leading medical technology companies around the world rely on the 3D navigation technologies from NDI - the market leader for more than 20 years. Our competence as an innovative high-tech company supports the implementation of modern, digital solutions in medical fields of application and is a central component of our success.

### INSIDE

People work for NDI at four locations around the world. The cultural diversity in our successful company and the requirements of our global customers ensure a motivating work environment. The knowledge, enthusiasm and experience of our employees are essential for our success. We know each other by name - including our colleagues in Canada, the USA and Hong Kong. We trust, respect and are honest with each other.

### TASKS

You advance the company through your work and are actively involved in the further development of the company:

- In detail, you will continue to expand business with existing customers from the medical technology sector during your working day. You can achieve this by identifying new medical technology companies - also in new medical markets - and convincing them of the advantages of our technology in their application(s).
- You interact with our customers as the first point of contact and expand the cooperation further
- Support for all technical questions is available from our System Integration Team to ensure good customer support at all stages

### PROFIL

- The basis of your profile is your experience in product management / marketing and / or sales
- A commercial apprenticeship or a commercial / technical degree forms the basis of your knowledge and skills
- Your profile is rounded off with your open and friendly nature. You can inspire others - inspire us!
- You understand how to get involved creatively with customer problems and implement new ideas with a great deal of interest and a feeling for customer needs in order to build up a long-term partnership
- You have very good written and spoken German and English skills
- Travel: approx. 15 - 20% in Europe and Israel, at least once a year to NDI Canada